

**Workshop – Commercial Frameworks for Energy Investment**  
 September 8-9, 2008  
 Labadi Beach Hotel, Accra, Ghana

Time	Topics	Resource People/Facilitators
<b>DAY 1</b>		
0900 – 1200	<p><b>Welcome and Overview</b>                      Workshop goals - building critical support for energy infrastructure investment and regulatory oversight</p> <ul style="list-style-type: none"> <li>❖ Overview of previous workshops (2007-08)</li> <li>❖ Highlights of Accra Communiqué                             <ul style="list-style-type: none"> <li>➢ Investment and pricing</li> </ul> </li> <li>❖ Results from May 2008 Abuja                             <ul style="list-style-type: none"> <li>➢ Availability of gas: investment &amp; pricing</li> </ul> </li> <li>❖ Introduction of West Africa Energy Security Report                             <ul style="list-style-type: none"> <li>➢ Energy situation in West Africa</li> <li>➢ WAGP &amp; WAPP scorecards</li> </ul> </li> </ul> <p><b>Facilitated Discussion I – Energy sector governance and roles of institutions for energy infrastructure investment in West Africa</b></p> <ul style="list-style-type: none"> <li>❖ Energy sector governance – what is it, what constitutes “good governance”, accountability &amp; metrics                             <ul style="list-style-type: none"> <li>➢ Do governance problems differ across the energy value chains?</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• USAID welcome</li> <li>• Dr. Michelle Michot Foss, CEE-UT</li> <li>• Mr. Ishmael Edjekumhene, KITE</li> <li>• Mr. Jim Lindley, NARUC</li> </ul> <ul style="list-style-type: none"> <li>• Mr. Ishmael Edjekumhene and Dr. Gürcan Gülen, CEE-UT</li> </ul> <ul style="list-style-type: none"> <li>• Dr. Gürcan Gülen</li> <li>• Mr. Ishmael Edjekumhene</li> </ul> <ul style="list-style-type: none"> <li>• Dr. Michot Foss, Facilitator</li> </ul> Resource experts: <ul style="list-style-type: none"> <li>• Mr. Eric Williams, former Minister of Energy, Trinidad &amp; Tobago</li> <li>• Mr. George Tony, NEITI</li> <li>• Mr. George Abugri, Daily Graphic</li> <li>• NARUC Delegation</li> </ul>
1200 – 1330	Lunch	
1330 – 1800	<p><b>Facilitated Discussion I, continued – Energy sector governance and roles of institutions for energy infrastructure investment in West Africa</b></p> <ul style="list-style-type: none"> <li>❖ Building political support for energy sector initiatives and regulatory bodies                             <ul style="list-style-type: none"> <li>➢ Role of the media</li> <li>➢ Role of the civil society organizations</li> <li>➢ Role of the associations &amp; unions</li> <li>➢ Role of elected officials and their civil service staff</li> </ul> </li> <li>❖ <u>Hands on project</u></li> </ul>	<ul style="list-style-type: none"> <li>• Dr. Michot Foss, Facilitator</li> </ul> Resource experts: <ul style="list-style-type: none"> <li>• Mr. Eric Williams</li> <li>• Mr. George Tony</li> <li>• Mr. George Abugri</li> <li>• NARUC Delegation</li> </ul>
<b>DAY 2</b>		
0900 – 1200	<p><b>Facilitated Discussion II – Policy and regulatory frameworks and investment considerations</b></p> <ul style="list-style-type: none"> <li>❖ Policy making and legal basis for investment                             <ul style="list-style-type: none"> <li>➢ Role of elected officials and their civil service staff</li> </ul> </li> <li>❖ Regional regulation – approaches, shared problems and solutions                             <ul style="list-style-type: none"> <li>➢ Role of regulators</li> </ul> </li> <li>❖ Investment Needs in West Africa</li> <li>❖ Investment Considerations</li> </ul>	<ul style="list-style-type: none"> <li>• Dr. Gülen, Facilitator</li> </ul> Resource experts: <ul style="list-style-type: none"> <li>• Mr. Eric Williams</li> <li>• Private sector representatives</li> <li>• NARUC Delegation</li> </ul>

Time	Topics	Resource People/Facilitators
	<ul style="list-style-type: none"> <li>➤ Cost structures</li> <li>➤ Financing projects</li> <li>➤ Regulatory issues (access, tariffs, payment discipline, disputes, etc.)</li> <li>❖ Investment promotion                             <ul style="list-style-type: none"> <li>➤ Role of domestic banks &amp; financial markets</li> </ul> </li> <li>❖ <u>Hands on project</u></li> </ul>	
1200 – 1330	Lunch	
1330 – 1530	<p><b><u>Facilitated Discussion II – Policy and regulatory frameworks and investment considerations (CONT'D)</u></b></p> <p><b>Closing, Next Steps Going Forward</b></p>	<ul style="list-style-type: none"> <li>• Dr. Gülen, Facilitator</li> <li>Resource experts:                             <ul style="list-style-type: none"> <li>• Mr. Eric Williams</li> <li>• NARUC Delegation</li> </ul> </li> <li>• Dr. Michot Foss</li> <li>• Dr. Gülen</li> <li>• Mr. Edjekumhene</li> <li>• Mr. Lindley</li> </ul>